



ITI LIMITED

(A Govt. of India Undertaking)
REGD & CORPORATE OFFICE
BENGALURU – 560016

1. ITI Limited offers a diverse suite of products, solutions & services across various industry segments. ITI has modern manufacturing infrastructure, equipment & technology at its manufacturing facilities located at Bengaluru, Mankapur, Naini (Prayagraj), Palakkad & Raebareli, a dedicated Research and Development center in Bengaluru and Marketing Services & Projects (MSPs) units spread throughout the country. You may visit our website <https://www.itilttd.in> for further information.

2. The Company is looking for **Advisors & Consultants** having expertise in their relevant Professional areas such as Business Development / Marketing & Sales areas on fixed term contract basis, who will inspire people with innovative ideas, turn ideas into reality, guide and provide technological solutions in the respective areas of specialization and facilitate the Management towards quick and time bound implementation of projects enabling Company to scale greater heights.

3. JOB DESCRIPTION

- a) Responsible for executing the company's sales and marketing activities and developing Marketing strategy will also be responsible for managing the team and ensuring that all sales & marketing goals are met.
- b) Identify new business opportunities and market trends in government & private organisations, including potential clients, markets, and service offerings.
- c) Build and maintain strong relationships with existing and potential clients, acting as the primary point of contact for key accounts.
- d) Lead and manage a team of business development professionals, providing guidance, support, and mentoring to ensure high performance.
- e) Conduct market research and analysis to identify competitive threats, market gaps, and improve marketing activities.
- f) Collaborate with cross-functional teams, including operations, finance, and marketing, to ensure seamless execution of business development initiatives.
- g) Prepare and present business proposals, sales presentations, and contract negotiations to prospective clients.

4. REQUIREMENTS:

Sl. No.	Verticals	Post/ Designation	Zones	Location	Vacancies	Experience
(a)	Defence	Advisor	-	Delhi	1	28 Years
(b)	Paramilitary/ Police	Advisor	-	Delhi	1	28 Years
(c)	Central Ministries/ PSU	Advisor	-	Delhi	1	28 Years
(d)	Central PSU/ State PSU	Advisor	North East	Dimapur	1	28 Years- Experience in Marketing will carry added advantage.
		Consultant	North	Lucknow	1	23 Years- Experience in Marketing will carry added advantage.
			South	Hyderabad	1	
			East	Bhubaneswar	1	
			West	Ahmedabad	1	
		Consultant-Finance	-	Bengaluru	1	23 Years
Consultant-Technology Development	-	Bengaluru	1	23 Years		
TOTAL VACANCIES					10	

5. REMUNERATION:

POST/DESIGNATION	CONSOLIDATED REMUNERATION
Advisor	INR 125000/-
Consultant	INR 75000/-

*Advisors/Consultants shall not be entitled to Dearness allowance, medical reimbursement and additional perks with respect to Transport Facility, Residential accomodation etc.

6. **ELIGIBILITY:**

(a) **Advisor** – Retired Officers not below the rank of Joint Secretary or equivalent in case of Government organisations and Vice President and above in case of Private Organizations.

(b) **Consultant** – Retired Officers not below the rank of General Manager or equivalent in case of Government Organizations or its equivalent in case of Private Organisations.

7. **LAST DATE FOR SUBMISSION OF APPLICATION:**

Last date for submitting the application along with the required certificates and documents to be uploaded as prescribed in the notification is **on or before 05.01.2024 (05:00 PM)**

8. **GUIDELINES**

- a) The Tenure for Consultants shall be for a period of One year and may be extended considering the business need and performance of the Consultant after approval of the Competent Authority.
- b) The engagement of consultant is of a purely temporary nature and can be cancelled any time.
- c) Professional with requisite qualifications and experience shall be hired as consultants.
- d) The consultant shall work/assist/guide in accordance with the scope of work outlined which will be a part of contract at the time of engagement.
- e) Upper age limit of the Consultant is 65 years as on date of notification. It may be relaxed by the Competent Authority on case to case basis.
- f) The appointment of consultant would be on full time basis. Consultants once engaged, shall not take any other assignment till the end of engagement period defined in the contract.
- g) The appointment of consultants is of temporary nature against the specific requirement of the company.
- h) Government officer in regular service shall not be considered for engagement as consultant.
- i) Permission to be obtained from the competent authority of the retired official, if they are under restriction in taking up post retirement assignment.
- j) It is expected that consultant is medically fit to do the assigned job.

9. **GENERAL CONDITIONS:**

- a) Only Indian Nationals need to apply. Mere submission of application will not entail right for claiming appointment.
- b) Relaxation in Age / Experience / Qualification may be considered at the sole discretion of the Management.
- c) The company reserves the right to consider only those candidates for interview who according to its decision rank high in terms of eligibility criteria.
- d) Decision of the Company with regard to eligibility of candidates will be final. Mere eligibility will not entitle any candidates for admission to interview or selection.
- e) Canvassing in any form will disqualify the candidature.

- f) Company reserves the right to fill all or partially or not to fill any of the post/s. The number of post to be filled may decrease or increase depending on the actual/future requirements of the company.
- g) Court of Jurisdiction for any dispute / cause will be at Bangalore.
- h) Any corrigendum / Addendum, if any, will be hosted / published on ITI Website. Candidates are requested to visit the website regularly for updates.
- i) Applications submitted by the candidates will be considered purely based on requirement of the company from time to time. Management will have the authority to consider or not to consider the applications based on qualification, experience and work profile of the candidates. Decision of the Management will be final in this regard.
- j) The decision of Chairman in all matters relating to eligibility, acceptance or rejection of applications, penalty for false information, mode of selection and posting of selected candidates will be final and binding on the candidates and no enquiry/correspondence will be entertained in this regard.

10. MEDICAL STANDARD

Applicants should be of sound health and should meet the medical standard prescribed by the Company. Appointment of selected candidates will be subject to medical fitness duly certified by the Company's Medical Officers. No relaxation in health standard is allowed.

11. HOW TO APPLY.

- a) Candidates satisfying the conditions of eligibility criteria shall apply online through our ITI Limited website <https://www.itild.in/careers>. i.e., ITI Limited Website – Career Page – Notification – Apply Online, on the dates as shall be notified on the Website. No other mode of submission of application would not be accepted.
- b) Fill up other details in the application very carefully. Please take care while filling out the e-mail /alternative e-mail fields, since all important communication shall be through emails only.
- c) A valid e-mail ID is essential for submission of the online application. ITI Limited will not be responsible for bouncing of any e-mail or delivery of an e-mail to junk/spam mail folder of candidates.
- d) A valid mobile number to be entered in the application.

Applications submitted without copies of certificates of educational qualification, experience and other required documents will not be considered. Applications with insufficient information/incomplete will be rejected.

12. IMPORTANT INSTRUCTIONS FOR CANDIDATES

(a) Submission of online application.

- (i) Scanned copy of the recent passport size color photograph in JPG / JPEG format. (Size not exceeding 176(W)x 151(H)).
- (ii) Scanned copy of signature with Blue / Black ink pen in JPG / JPEG Format. (Size not exceeding 126(W) x51(H)).

(iii) Uploading of the scanned self attested documents in PDF:

(aa) Self-Attested photocopy of certificates regarding educational qualification, Proof of DoB and Experience/ Service Certificate clearly mentioning the date of joining and date of retirement with last drawn salary containing detailed particulars of Basic Pay, Scale of Pay, Perks etc.

(ab) Originals should be produced for verification as and when asked.

(ac) The candidates are requested to check their eligibility criteria with regard to age, educational qualification, experience against the advertisement before applying.

(ad) Latest CV.

(ae) Copies of Technical papers presented, if any.

GENERAL MANAGER-HR

Advertisement Ref. No. ITI/CRP/HR/2023/1279

Dated: 06.12.2023